



## NEED HELP WITH YOUR QUOTE-TO-CASH DIGITAL TRANSFORMATION?

Know things aren't working well but don't know where to start? Let our expertise guide your digital transformation journey.

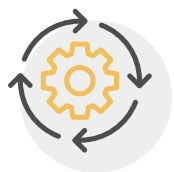
### BILLING/QUOTE-TO-CASH EXPERTISE

RESPEC will partner with you to assess your current quote-to-cash processes and offer recommendations on next steps. We provide pre-implementation evaluations and billing operations consulting and can guide your journey from your existing systems/processes to your new monetization platform.

RESPEC experts have various industry backgrounds that will effectively guide your organization. Our expertise comes from decades of billing/revenue operations experience and more than 25 years of providing complex end-to-end billing implementation services.

Our approach to consulting is to collaborate with our clients, creating a shared vision and empowering them to choose the best path forward to meet their needs.

Whether you want a high-level review or a full deep dive into your systems/processes, please reach out to our experts for a free consultation.



#### ASSESS

Businesses filled with manual processes and outdated systems are not scalable. RESPEC can help you analyze and evaluate your current business processes in order to determine what is holding you back.



#### ALIGN

RESPEC will analyze the information gathered in the prior step and prepare a vision for where your business should be after the transformation. This includes flexibility in technology to allow your business to grow without constraints.



#### TRANSFORM

RESPEC will present a roadmap to help you get to the goal without limiting ongoing business. We will also help to identify any changes that should be completed prior to beginning the quote to cash transformation.

### HASSLE-FREE CLOUD BILLING SYSTEMS

- // Pre-Implementation Discovery
- // Phase Zero Discovery
- // Quote-to-Cash Process Review
- // Revenue Assurance Gap Identification
- // Billing Operations:
  - Collections
  - AR Cash Application
  - Revenue Assurance
  - Revenue Recognition
- // Billing Solutions