



MONEY TALKS AND WE'RE LISTENING.

Don't let disparate systems rob you of profit. Instead, use Salesforce to accelerate time-to-market and slash operational costs for your order-to-cash operations.

SALESFORCE BILLING SOLUTIONS

Salesforce Sales Cloud is the world's preeminent customer relationship management (CRM) package for enterprises. More than 90 percent of large businesses use Sales Cloud to manage prospect leads, pipeline, and more. As companies look to transform their order-to-cash ecosystem, they need solutions that work with (and within) Sales Cloud.

Businesses must consider how new systems (e.g. billing, CPQ, and entitlement) and processes will work within their sales and operations, which is increasingly dominated by Salesforce. RESPEC has developed key capabilities with Salesforce as a platform, including Custom Salesforce Development and BillFlow.

SALESFORCE CAPABILITIES:

- // Experts in Salesforce Platform as a Service (PaaS)
- // Custom, turn-key application development
- // Sales Cloud customizations for monetization
- // BillFlow
 - » Product catalog syncing
 - » Account creation and updates
 - » Order creation
 - » Service upgrades/downgrades
 - » Links to billing system
 - » Invoices and charges

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SALES CLOUD is used by
97 percent of Fortune 100 companies.

CUSTOM SALESFORCE DEVELOPMENT

If anything about the Salesforce platform is underrated, it's the power it holds as a development platform. As experts in monetization and subscription billing, RESPEC recognizes the power in the Salesforce platform and ecosystem to create monetization applications. We have the expertise in Apex and Lightning to bring this capability to our customers.



BILLFLOW

BillFlow is a fully-functional framework that runs on native Sales Cloud, allowing accounts, orders, product catalog, and pricing to seamlessly flow to and from any billing system. It even supports multiple platforms simultaneously for customers with multiple billing systems by using functionality native to the Sales Cloud environment.